

# Weatherization **Deferral Repair** (WDR) funding **CAMS Processes Training / Refresher**

Presented and recorded:
December 16, 2025





#### **WDR Agenda Items**

- WDR funding overview
- CAMS 101
- Initial Set-Up Reports: requirements and processes
- Remittances: requirements and processes
- Change order policy
- Q & A



## WDR Funding Overview Intro

Since 2021, DHCD has administered WDR funding to a subgrantee provider network to enable homes to be weatherized via the Weatherization Assistance Program (WAP).

Households receiving WDR funded work are eligible WAP households who will receive weatherization services concurrently or after WDR completion.

WDR funds repairs identified by the subgrantee as causing the deferral of the home or multifamily building from WAP, selected Health and Safety (H&S) measures that are costly to fund through LIHEAP or WAP funds, and repairs contingent to either the deferral or H&S repairs for the benefit of the customer.

## WDR Funding Overview Current Status

- 14 WAP subgrantees are WDR providers and serve eligible WAP customers in non-overlapping regions of Virginia
- \$45,170,160 allocated from three allocations
- Current grant agreements July 1, 2024 June 30, 2026
- WDR Program Manual, available on the <a href="https://www.dhcd.virginia.gov/wdr">https://www.dhcd.virginia.gov/wdr</a>, is updated every six months. Usually released in February and August.
- On-going communication at monthly meetings between DHCD and Wx network.

# WDR Funding Overview The Numbers (December 2025)

- 1,600+ projects approved
- 1,400+ projects completed and paid
- 2,300+ households served (single family + multi-family units)
- Roughly \$14,000,000 remaining as of December 2025



# WDR Funding Overview Eligible Repairs

- Repairs:
  - Roof
  - Structural
  - Electrical
  - Plumbing
  - HVAC in-kind replacement/repair ("Crossover Projects")
  - HVAC fuel-switch
  - Hazardous material removal
  - Other

See manual for details as eligible repairs are explicitly listed in manual.

## WDR Funding Overview Cost Limits

- Total Cost of WDR funds per project: \$30,000
- Individual repair type: \$15,000\*
- Change orders: \$5,000

Multi-family jobs require firm pre-approval of costs with \$5,000 change order cost limit

\*HVAC category is \$15,000 per system



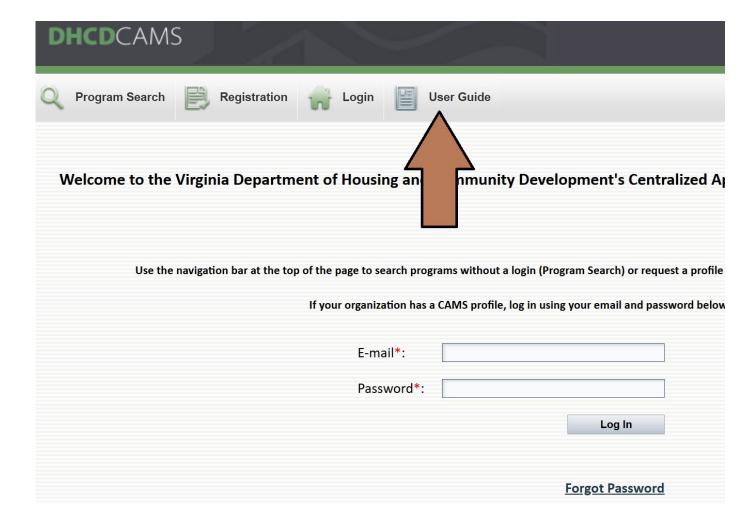
## WDR Funding Overview Overall Workflow Process

- WDR business is conducted through the Central Application & Management System (CAMS)
- <u>Pre-approval</u>: subgrantee submits each single-family home or MF project in their CAMS project with documentation as a WDR Initial Set-Up Report.
- <u>Delivery</u>: WDR work is completed.
  - If change orders are required, subgrantee contacts DHCD ASAP for negotiation
- <u>Payment</u>: subgrantee submits a payment request, a **remittance**, in CAMS for each approved and completed home or MF project with documentation.
- Weatherization: home must receive weatherization services in accordance with WAP Program Manual. In some cases, this may happen concurrently with WDR delivery.



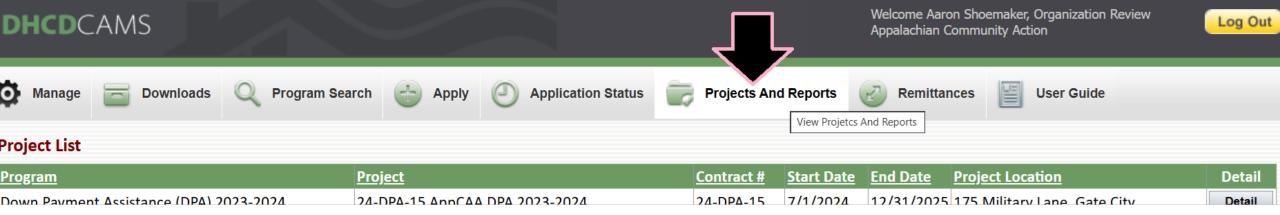


- If you need help with:
  - Logging in
  - Managing/assigning staff
  - Accessing projects
  - Managing financial audits



# WDR – CAMS 101 Accessing your project

After logging, WDR is listed under Projects and Reports



- You can find Weatherization Deferral Repair Program (WDR) 2025-2026 under Project List
- Access by clicking <u>Detail</u>

2024-2025	Day rights Weathertation rissistance i regiant 2027 2020	27 W// 15	, , 1, 2027	0,30,2023	1.0. DOX 010, Orbanna	
Weatherization Deferral Repair Program (WDR) 2022	Bay Aging - WDR - HIEE - 2022	22-WDR-15	7/1/2021	8/31/2025	P.O. Box 610, Urbanna	Detail
Weatherization Deferral Repair Program (WDR) 2023	Bay Aging - WDR - HIEE - 2023	23-WDR-15	7/1/2022	6/30/2024	P.O. Box 610, Urbanna	Detail
Weatherization Deferral Repair Program (WDR) 2025-2026	Bay Aging - WDR - HIEE - 2025-2026	25-WDR-15	6/20/2024	6/30/2026	P.O. Box 610, Urbanna	Detail

Reporting Schedule

Partners for Better Communities

Last Updated

# WDR – CAMS 101 Inside your Project

- Your project has four tabs:
  - <u>Project Information</u> Basic info, subgrantee project contact, your office address, WDR/WAP service area, etc.
  - <u>Budget</u> total and remaining funds, categories (housing repairs and administration)
  - <u>Remittances</u> lists ALL payment requests ever (name, date submitted, dollar amount, status)
  - Reports & Documents lists ALL available reports, grant agreement, amendments

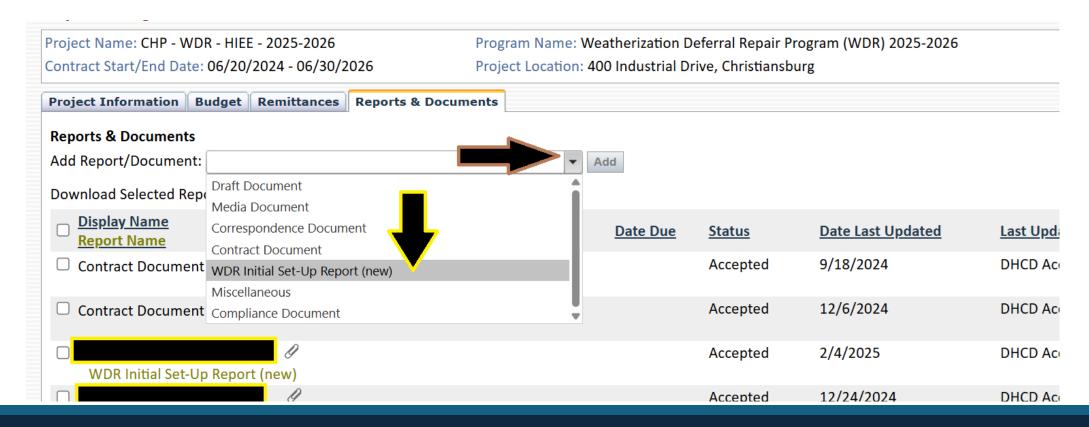
# Project Management Project Name: CVACL - WDR - HIEE - 2025-2026 Program Name Contract Start/End Date: 06/20/2024 - 06/30/2026 Project Locatio Project Information Budget Remittances Reports & Documents

#### **Project Information**

Organization Name: Central Virginia Alliance for Community Living

# WDR – CAMS 101 Initial Set-Up Reports - Initialization

- CAMS login -> WDR project <u>Detail</u> -> Reports & Communications tab
- Add Report/Document: WDR Initial Setup-Up Report (new)
  - Click Add



# WDR – CAMS 101 Initial Set-Up Reports – Completion and Submission

• Edit the title of the report in accordance with instructions (client last name, address, etc.)



#### WDR Initial Set-Up Report (new) - TEST REPORT

\* Indicates a required field.

Organization: Lynchburg Community Action Group

Project: LynCAG - WDR - HIEE - 2025-2026

Contract#: 25-WDR-11 Report Status: Submitted Date due:

Last Updated: 12/15/2025 Updated by: Aaron Shoemaker

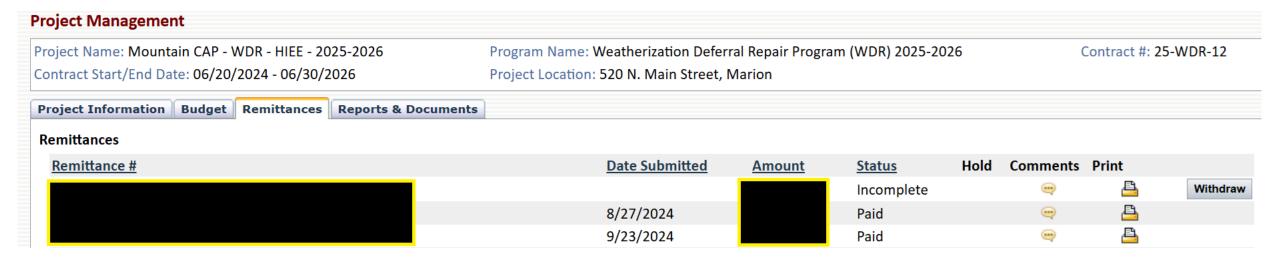
Edit the title of the report to include client last name, street address, and/or a unique identifier that will be used in the remittance documentation.

- Complete the data fields (address, Hancock job #, repair types, Total Cost)
- Upload the two forms
- Upload a compressed folder (.zip) or file (PDF, pptx) containing photos
- Save, Submit



## WDR – CAMS 101 Remittance - Initialization

- CAMS login -> WDR project <u>Detail</u> -> Remittances tab
- Click Enter New Remittance\*



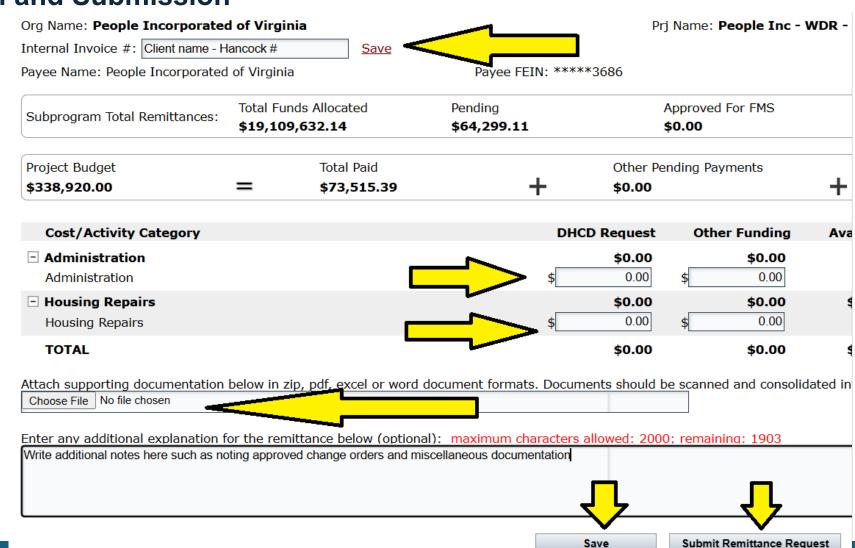
\*CAMS users with access granted by their org setup will have an "Enter New Remittance" link on the Remittances tab



#### **WDR – CAMS 101**

#### Remittance – Completion and Submission

- Internal Invoice # job info like setup report name
- Enter amounts for admin and housing repairs.
- Attach compressed folder (.zip) or PDF file with all supporting documentation and photos
- Click <u>Save</u>
- Click <u>Submit Remittance</u> <u>Request</u>



# WDR – CAMS 101 General CAMS Tips

- Check CAMS regularly to review status of budget, reports, and remittances.
  - We recommend that you do not rely on the automated emails for information.
- Subgrantees self-manage agency CAMS staff assignments, such as who receives the automated denial emails.
- Save regularly to avoid losing report progress.
- Your WDR Grant Agreement and ALL amendments, including extensions, are under <u>Reports</u>
   <u>& Communications</u> tab.



#### WDR – Initial Set-Up Reports Overview

- Prior to beginning each job, the WDR provider must submit a **WDR Initial Set-Up Report** in CAMS and be <u>accepted</u> (approved). It typically occurs after the following has happened:
  - Client has been accepted as a WAP client and entered in Hancock.
  - Subgrantee has reviewed the home in person and determined full WDR scope of work.
  - Subgrantee has firm estimates for WDR work (own crew and/or subcontractors).
  - Subgrantee has completed required forms and obtained photos of conditions to be addressed with WDR funds [see "Forms and Photos" slide]
- One report is submitted per home or multi-family project.
- The report must be approved by DHCD before WDR work may begin.
- WDR Initial Set-Up Reports are also submitted for some change orders. [See slides on Change Orders]



#### WDR – Initial Set-Up Reports Forms and Photos

- WDR Application Form and Homeowner Agreement (3 pages)- This must be signed by a subgrantee representative, homeowner or landlord and tenant; application must include site address, homeowner/tenant name, a description of the repairs needed and/or equipment to be replaced, Hancock #, estimate of repair costs, etc.
  - Project Funding Plan Best estimate of how the project will be funded across all available funding sources. [see next slide]
- WDR Authorization and Release form signed by homeowner/landlord, tenant (if applicable)
- Clear, good-quality photos of issues to be repaired and/or equipment to be replaced

We also encourage you to include detailed estimates.

# WDR – Initial Set-Up Reports WDR Application Form and Homeowner Agreement

Scope of work, client info, start/end date, etc.

#### Cost breakdown by category, materials and labor

WDR TOTAL COST*:	WDR MATERIALS:	WDR LABOR:	

REPAIR CATEGORY	COST
Roof	
Structural	
Hazardous Material Removal	
Electrical	
HVAC	
Plumbing	
Other (as defined in WDR Program Manual)	

<sup>\*</sup>The WDR Total Cost of this worksheet must equal Total Cost in CAMS. This worksheet facilitates review by the DHCD technical team.

#### Funding plan with other sources

Preliminary Funding Worksheet (To be completed by Subgrantee)\*

FUNDING STREAM	AMOUNT (if applicable)
Health & Safety WAP	
IRM	
Weatherization Readiness Fund (WRF)	
EHARP	
Utility funding	
Other	
Weatherization Deferral Repair (WDR)*	
GRAND TOTAL	

# WDR – Initial Set-Up Reports Report Submission

- Reports may be saved and submitted later.
- Reports are reviewed by two DHCD staff sequentially
  - Program Administrator
  - WAP Technical Monitor
- When DHCD Program Administrator approves the report, it goes into the Technical Monitor's queue for review. When the technical monitor approves it, the report is changed to **Accepted** in CAMS. <u>WDR work may begin.</u>
- Reports may be denied. Denied reports can be edited and resubmitted (unlike remittances).
  - If resubmitting a denied report, please do not delete the denied report and submit a new one. Make edits to the denied report and resubmit.

## WDR – Initial Set-Up Reports Expectations

- The Program Administrator and/or Technical Monitor may reach out via email to request additional information or clarification. This is a routine step to ensure all requirements are thoroughly reviewed and scope of work is understood.
- Denials are a standard part of the negotiation and pre-approval process. We understand this
  can be disappointing, but they are not personal and are based on program criteria.
- CAMS sends out automatic emails for denials to subgrantee staff with reason for denial.
  - We also typically follow up via email.
- Reports may take up to 30 days for approval—more time if remediation and/or additional information is needed.
  - We target <30 days.</li>

# WDR – Initial Set-Up Reports Reasons for denial (not comprehensive)

- Clerical errors
  - Data fields issues (address, incorrect Hancock job # number, Total Cost doesn't match)
  - Missing and incomplete forms
  - Wrong form version
- Program non-compliance (ineligible costs)
  - Repairs not listed in WDR Program Manual
  - Requirements/justification for repairs not met
  - Cost Limits exceeded
- Photo issues
  - Conditions not photographed (e.g., no roof photos as roof level)
  - Photo quality (too compressed, scanned photos, unreadable format like HEIC/HEIF)
  - HVAC/DHW data plates not visible/legible

#### WDR – Initial Set-Up Reports Additional tips

- Narrative documents and/or thorough comments are **greatly appreciated**. Report process is slower if there are communication gaps or report requires detective work.
- You may request DHCD to expedite a report and we will do our best.
- You may request the Program Administrator to review documents via email before submitting a report.
- We can provide samples of acceptable documentation.
- As of writing this, we recently discontinued the practice of deleting duplicate reports. The old reports have been retitled with the words "ARCHIVED."

# WDR – Initial Set-Up Reports Photo requirements and tips

- Detailed photos are required for: pre-existing conditions of each measure being addressed with WDR funds in initial scope of work and change order, if applicable.
- We recommend inserting photos in a compressed folder (.zip) or PDF.
- It is very helpful if you title the photos and documents in the .zip folder to indicate their content (e.g., "HVAC 1", "plumbing 1", etc.)
- Communicate photo requirements to your staff and contractors.
- Better to take too many photos than too few!
- We can provide sample photos to understand requirements... [next slide]



#### WDR – Initial Set-Up Report Photo requirements example – Chimney and Roof

Clear, detailed photo at roof level showing existing conditions

chimney being addressed



Active Roof Leak





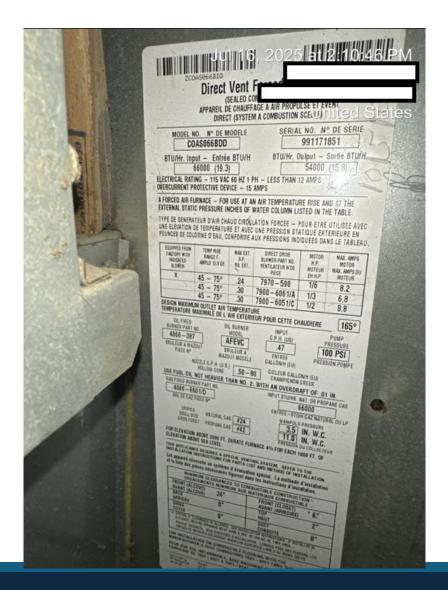


#### **WDR** – Initial Set-Up Report Photo requirements example – HVAC

Clear, detailed photos of existing equipment, thermostats, and Data plates where visible









## WDR – Remittances Overview

- Subgrantees submit remittances to request payment for completed WDR jobs. Submission occurs after the following has happened:
  - WDR work has been completed.
  - Subgrantee has reviewed work.
  - Any change orders have been approved by DHCD.
  - Completed required forms and obtained invoices and photos of work completed with WDR funds.
- One remittance is submitted per completed home or multi-family project.
  - Unless requesting 50% partial payment with required documentation. (see manual for details)
- If there was a **change order**—any price increase whatsoever or a change in scope—subgrantee must receive DHCD approval <u>prior</u> to remittance. [See Change Order slides]

Subgrantees may submit remittances for administrative costs only provided they do not exceed administrative budget % cap.

# WDR – Remittances Required documentation

- WDR Cover Sheet (2 pages)
- Invoices for completed work
- Certification of Completion form ("Post-Repair Completion Checklist and Certification Form")
- General Contractor Affidavit, Warranty, and Lien Waiver
- Photos clearly showing all completed work.
- Completed inspection reports from the Authority Having Jurisdiction (AHJ). If an inspection
  is not required for roof replacement, HVAC replacement/installation, DHW
  replacement/installation, and electrical panel upgrades, include verification that the permits
  and associated inspection are not required. A signed letter or email from the AHJ is
  acceptable.
  - Permit invoices, if applicable
- Change order documentation, if applicable

It is very helpful if you title the photos and documents in the .zip folder to indicate their content (e.g., "Certificate of Completion", "HVAC photo 1", "plumbing photo 1", etc.)



## WDR – Remittances Documentation – Cover Sheet

- Cover sheet (2 pages) list contractors, repair category, materials/labor, signed by subgrantee
  - Administration cost (page #2) must be based on actual costs incurred.

Subgrantee Name:	Aaron Action Agency on Agi	ng (AAAA)				
Agreement Number:	25-WDR-99					
Date Submitted:	12/16/2025					
Authorized Person Submitting Report:	William J. Blazko	wicz				
Job Address:	1001 Stardew Rd Pelican Town, Virginia 23221					
Request Type (choose from dropdown)	Total Job Cost - 100%					
Work Performed By (list one subcontractor per line)	WDR Cost Category	Invoice Materials Cost	Invoice Labor Cost	Invoiced Amount	Non-WDR funds (if applicable)	Amount Charged to WDR
Gordon Freeman's Roofs, LLC	Roof	10000	4520.17	\$14,520.17	\$200.00	\$14,320.17
Lara Croft's Other Repairs Company, Inc.	Other	1800	922	\$2,722.00	\$0.00	\$2,722.00
Mario's Super Plumbing	Plumbing	455	850	\$1,305.00	\$0.00	\$1,305.00
Luigi's Mansion and Mobile Home Improvements	Structural	8005	3009	\$11,014.00	\$0.00	\$11,014.00

Administration Expenses						
Staff Name	Staff Job Title	Hourly Rate	Hours	Amount		
Samus Aran	Prime Wx Manager	25	25	\$625.00		
				\$0.00		
				\$0.00		
				\$0.00		
				\$0.00		
Total Admin Staff Request				\$625.00		
Description of other Admin Expenses						
WDR report supplies, red stapler						
Total Admin Request				\$650.25		

## WDR – Remittances Documentation – Invoices

- Specifically indicates the invoice is a "Invoice." (e.g., not "estimate")
- The subcontractor's license number.
- The invoice provides actual material costs and a reasonably complete description of the associated materials used.
- The invoice provides a description of the labor required to accompany the total cost of labor included and/or fixed price.

# WDR – Remittances Documentation – Permits and Inspections

- Completed inspection reports from the Authority Having Jurisdiction (AHJ)—the City or County.
- If an inspection <u>is not required</u> for **roof** replacement, **HVAC replacement/installation**, **DHW replacement/installation**, and **electrical panel upgrades**, include verification that the permits and associated inspection are not required.
  - Proof that permit/inspection not needed usually comes in the form of:
    - Copy of email chain with code official
    - Signed letter from code official
    - Proprietary "permit not required" form (sample can be provided)

During remittance, we are looking for confirmation from the AHJ for this specific job/address.

## WDR – Remittances Submission

- Remittances are reviewed by four DHCD staff sequentially
  - Program Administrator
  - WAP Technical Monitor
  - Associate Director
  - Financial Analyst
- When DHCD Program Administrator approves the report, it goes into the technical monitor's queue for review. Then Associate Director, then Financial Analyst. Once fiscal approves, the remittance status changes to "approved" and then "paid" status.
  - Remittances initially denied by the Program Administrator may have not been reviewed by anyone else.
- Remittances may be denied. <u>Denied remittances cannot be edited</u> (unlike reports).
  - A new remittance must be submitted.

### WDR – Remittances Expectations

- DHCD staff may reach out via email to request additional information or clarification. This is a routine step to ensure the documentation and completed work meets the requirements in the WDR Program Manual.
- Denials and resubmissions are routine in the CAMS remittance process. We understand this
  can be disappointing, but they are not personal and are based on program criteria. We
  recommend reaching out to DHCD for clarification before [re]submitting.
- CAMS sends out automatic emails for denials to subgrantee staff listing the reason for denial.
  - We also typically follow up via email.
- Remittance may take up to 30 days for approval—more time if remediation and/or additional information is needed.
  - We target <30 days.</li>

# WDR – Remittances Reasons for denial (not comprehensive)

- Clerical errors
  - Costs do not match invoice and Cover Sheet
  - Missing and incomplete forms, missing signatures
  - Outdated form versions
- Program non-compliance
  - Change order procedure not followed (needs pre-approval)
  - Work may not meet SWS, code, etc.
  - No inspection/permit documentation
  - Invoices do not meet requirements
- Photo issues
  - Completed work not photographed (i.e. no roof photos at roof level)
  - Photo quality (too compressed, scanned photos, unreadable format like HEIC/HEIF)
  - HVAC/DHW data plates not visible/legible



### WDR – Remittances Additional Tips

- We strongly recommend having a second person review remittance documentation before [re]submission.
- If a remittance has been denied twice, please reach out to ensure documentation meets standards before resubmitting.
- Narrative documents and/or detailed comments are <u>greatly appreciated</u>. Remittance process is slower if there are communication gaps or remittances requires detective work.
- With some exceptions, repair requirements are reviewed based on the version of the WDR.
   Program Manual that was in place at the time of approval.
- We can provide samples of acceptable documentation.

## WDR – Remittances Photo requirements and tips

- Photos are required for:
  - Pre-existing conditions for change orders (if approved via email).
  - In-progress photos where the materials are concealed upon completion (such as OSB for roofs)
  - Completed work for every WDR funded measure
- We recommend inserting photos in a compressed folder (.zip) or PDF.
- It is very helpful if you title the photos and documents in the .zip folder to indicate their content (e.g., "HVAC 1", "plumbing 1", etc.)
- Communicate photo requirements to your staff and contractors.
- Better to take too many photos than too few!
- We can provide sample photos to understand requirements...[next slide]





## **WDR** – Remittances Photo requirements example – in-progress roof



**OSB** installation





### WDR – Remittances Photo requirements example – Completed Roof

Clear, detailed photos at roof level showing flashing and penetrations







### Photo requirements example – HVAC/DHW data plates

Clear photos of equipment data plates with legible text







## WDR – Change orders Overview

- Change order process is for: price changes, changes to the approved scope of work
- All WDR change orders must be approved by DHCD.
- Always reach out to DHCD via email when there is a change order to be covered by WDR.
- Change orders are cost limited to \$5,000 in WDR funds.
- Depending on the details of the change order, the approval process is completed via email or via a <u>new</u> WDR Initial Set-Up Report. [See next slide]

## WDR – Change orders Tale of Two Processes

## Email approval (email Program Administrator)

WDR price is under \$2,000

### **AND**

Same scope of work and contractors

### WDR Initial Set-Up Report approval (a new one)

WDR price is \$2,000 or more

#### OR

New contractor

### OR

 New repair measures (e.g. adding electrical work to a job that was approved for roof, structural)

# WDR – Change orders Requirements

Change order documentation may include the following:

- Description and total cost of the work or measure including photo(s).
- Narrative/explanation The events caused the work or measure (i.e., local code official request, unseen damage(s) not discovered until the start of the approved scope of work, or missed repairs at the time of the initial inspection).
- A change in the subcontractor(s) from the approved scope of work.

# WDR – Change orders Additional Tips

- Upon written or CAMS approval of the change order, the remittance may be submitted with the required documentation.
- As with the other expenses, change order price must be broken out as materials and labor.
- If the change order includes materials that will be covered up (e.g., additional OSB in a roof), the change order documentation must include proof of installation, such as inprogress photos.



### **WDR** – Remittances Photo requirements example – in-progress roof (additional OSB change order)



**OSB** installation





## **Questions?**

WDR Program Administrator/Manager

**Aaron Shoemaker** 

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What other trainings would be helpful?